HIGH POTENTIALS LEADERSHIP PROGRAM
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Offered by the HBS Leadership Initiative

Program Objectives
When executives move into more challenging roles, their leadership abilities must evolve as well. Designed specifically to help fast-track individuals develop their leadership skills as their responsibilities increase, the curriculum exposes you to cutting-edge research, proven leadership strategies, and best management practices. Meeting the needs of top performers, this program accelerates your development as a strong and capable leader.

Curriculum
Leadership in Action
• Distinguishing between management and leadership
• Assessing the strengths and weaknesses of leadership styles

Leading Teams
• Building effective leadership teams
• Encouraging diversity and creativity

Leadership Expression
• Communicating with vision and purpose
• Examining expressive and persuasive communication techniques

Managing Networks
• Gaining insight into organizational politics
• Achieving goals via internal and external networks

Leadership Development
• Defining the characteristics and competencies of successful leaders
• Exploring organizational capability, innovation, and strategic management

Extraordinary Leadership
• Effecting change and harnessing leadership potential
• Leading through periods of conflict and adversity

Participant Mix
This program is designed for high-impact, fast-track individuals who have 10 to 15 years of experience and whose leadership responsibilities have steadily increased. Typical participant titles include vice president, director, general manager, and team leader. Companies are encouraged to send teams of up to five individuals in order to build a strong coalition of cross-functional leadership across the organization.

Anticipated Faculty
Linda A. Hill (faculty chair), Joshua D. Margolis, Anthony Mayo, and Ryan L. Raffaelli
WHY HARVARD BUSINESS SCHOOL?
This is where world leaders convene. At Harvard Business School, you will do more than prepare for the next step in your career. You will develop the worldview, strategic skills, and leadership capacity to master the complex global challenges that face your company today.

The Case Method, pioneered by Harvard Business School, is a proven tool for expanding your leadership capability and expertise. No other program puts you face to face with the faculty who wrote the cases and experienced the outcomes.

A Diverse Group of Accomplished Peers will share their unique perspectives and life experiences. You will leave with a business network that spans functions, industries, and the globe.

Our Global Curriculum integrates the best practices and cultural insights of the world’s top businesses. You will return with the latest strategies for achieving your company’s goals—and your career objectives.

Full-Time Harvard Business School Faculty members teach every course. Drawing on proven business expertise and field-based research, they will engage you in an unparalleled learning experience.

Admissions
Application Process – Please visit www.exed.hbs.edu for complete admission requirements and to apply online. The Admissions Committee meets monthly, and admits qualified candidates on a rolling, space-available basis. Early application is strongly encouraged.

Admission Requirements – Admission is selective and based on professional achievement and organizational responsibility. No formal educational requirements apply. Executive Education programs enhance the leadership capacity of the managers enrolled as well as their organizations, and HBS expects full commitment from both. While participants devote time and intellect to the learning experience, sponsoring organizations agree to relieve individuals of their work responsibilities during the program.

Program Fee – The program fee covers tuition, books, case materials, accommodations, and most meals. Payment is due within 30 days of the invoice date. If admission is within 30 days prior to the start of the program, payment is due upon receipt of the invoice. Cancellation policies are outlined in the information provided to applicants upon admission.

Connect With Us
For more information, please contact our Client Services team at:
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