

# PRIVATE EQUITY AND VENTURE CAPITAL—CHINA

## APPLICATION FOR ADMISSION

Please answer all questions. Application must be fully completed and signed before review by the Admissions Committee.

Please type or print legibly.

## GENERAL INFORMATION

NAME:

*Last (family)*

*First*

*Middle Initial*

*Prefix (Mr., Ms.)*

*Suffix (Jr., II)*

NICKNAME/FAMILIAR NAME FOR NAME BADGE:

MALE

FEMALE

NAME IN CHINESE (if applicable):

COUNTRY OF CITIZENSHIP:

DATE OF BIRTH:

*Month/Day/Year*

TITLE OR POSITION:

DIVISION (if applicable):

COMPANY/ORGANIZATION NAME:

WHAT IS YOUR COMPANY'S CHINESE NAME? (Preferably, written in Chinese characters)

COMPANY/ORGANIZATION ADDRESS:

*(P.O. boxes accepted outside U.S.)*

*Street*

*City*

*State/Country*

*Zip Code/Postal Code*

COMPANY/ORGANIZATION TELEPHONE:

FAX:

COMPANY/ORGANIZATION WEBSITE:

EMAIL:

ULTIMATE PARENT COMPANY:

YOUR HOME ADDRESS:

*Street*

*City*

*State/Country*

*Zip Code/Postal Code*

HOME TELEPHONE:

MOBILE TELEPHONE:

PREFERRED MAILING ADDRESS:

BUSINESS ADDRESS

HOME ADDRESS

## LANGUAGE PROFICIENCY

The program will be taught in both English and Chinese with translation. Please indicate the preferred language for classroom instruction. In addition, please select the preferred language in which to receive your classroom material.

INSTRUCTIONS:  ENGLISH  CHINESE

MATERIALS:  ENGLISH  CHINESE

## PLEASE RETURN THIS APPLICATION:

FOR TSINGHUA SEM

Ms. Swatch Sun  
International Program  
Executive Development Program (EDP)  
Tel: +86-10-6277 2946  
Fax: +86-10-6279 2986  
Email: sunw6@sem.tsinghua.edu.cn  
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FOR HARVARD BUSINESS SCHOOL

Ms. Vivian Friedman  
Client Services Manager  
Harvard Center Shanghai  
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Fax: +86-21-5012 1598  
Email: harvardchina@hbs.edu

**CONFIDENTIAL:** The information you provide below is for use by the Admissions Committee only.

## ORGANIZATION

	YOUR ULTIMATE PARENT COMPANY	YOUR COMPANY/DIVISION
Products/Services:	_____	_____
Assets Under Management (in RMB):	<input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/> , <input type="text"/> <input type="text"/> <input type="text"/>
Number of Employees:	_____	_____
How many employees are under your direct supervision?	_____	
How many reporting levels are above you, including the chief executive officer of the parent company?	_____	
What is the title of the person to whom you report?	_____	
Please describe your organizational hierarchy or provide an organizational chart.	_____	
	_____	

### WHAT BEST DESCRIBES YOUR POSITION? (check one only):

- |  |   |
|--|---|
| <input type="checkbox"/> Investment Professional in venture capital fund       | <input type="checkbox"/> Accountant advising/working with private equity funds                      |
| <input type="checkbox"/> Investment Professional in buyout fund                | <input type="checkbox"/> Investment banker advising/working with private equity funds               |
| <input type="checkbox"/> Investment Professional in corporate sponsored fund   | <input type="checkbox"/> Entrepreneur/manager in company funded by private equity                   |
| <input type="checkbox"/> Investment Professional in government sponsored fund  | <input type="checkbox"/> Entrepreneur/manager in company considering raising private equity funding |
| <input type="checkbox"/> Manager of fund-of-funds or other intermediary        | <input type="checkbox"/> Other  |
| <input type="checkbox"/> Investor (limited partner) in private equity funds    | <i>specify:</i> _____   |
| <input type="checkbox"/> Consultant advising/working with private equity funds |   |
| <input type="checkbox"/> Lawyer advising/working with private equity funds     |   |

**ANNUAL COMPENSATION (INCLUDING BONUS) IN RMB** \_\_\_\_\_

## WORK EXPERIENCE

Please list your positions in reverse chronological order, starting with your current one. If all positions are in the same company, please give the major promotional sequence.

NAME OF COMPANY	TITLE OR POSITION	FROM <i>Month/Year</i>	TO <i>Month/Year</i>
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PLEASE ESTIMATE YOUR TOTAL YEARS OF PROFESSIONAL EXPERIENCE: \_\_\_\_\_

PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR ORGANIZATION AND/OR BUSINESS UNIT.

PLEASE DESCRIBE YOUR CURRENT RESPONSIBILITIES, INCLUDING YOUR LEVEL IN THE ORGANIZATION.

PLEASE EXPLAIN YOUR OBJECTIVES AND GOALS AS THEY RELATE TO ATTENDING THIS PROGRAM. ALSO DESCRIBE WHAT YOU THINK OTHER PROGRAM PARTICIPANTS MAY LEARN FROM YOU (E.G., PERSPECTIVES, SKILLS, EXPERTISE).

WHAT ARE THE MOST FORMIDABLE CHALLENGES FACING YOUR ORGANIZATION AND/OR BUSINESS UNIT?

## EDUCATION

DEGREE (*check only highest level attained*):  High School  Two-Year College  BS/BA  MS/MA  MBA  Harvard MBA  
 JD/Law  PhD  MD  Foreign Diploma  Other

UNIVERSITY: \_\_\_\_\_ YEAR: \_\_\_\_\_

